

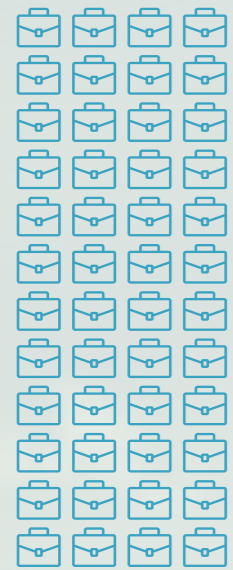
ICN HIGHLIGHTS 2022 – 2023

173 NEW PROJECTS
ON ICN GATEWAY



3,913

WORK PACKAGES
LISTED ONLINE



6,884
CONTRACTS WON

\$2.8 BILLION

VALUE OF CONTRACTS

AWARDED TO AUSTRALIAN

COMPANIES



FURTHER INFO

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CONNECT



LET US INTRODUCE YOU
**TO ENERGY
PROJECTS
ON ICN
GATEWAY**



ICN AT A GLANCE.

Industry Capability Network (ICN) is a network of experienced industry procurement and supply chain specialists who connect Australian and New Zealand businesses to projects large and small.

Since we started more than 35 years ago, ICN has been helping find the suppliers and service providers who are best equipped to meet the requirements of thousands of projects across Australia and New Zealand.

Every day we work with local suppliers and project managers to help save valuable time and money in the procurement process. We also help to secure billions of dollars in contracts and jobs that may have otherwise gone overseas.



It can be challenging for a smaller company to get a foot in the door. ICN breaks down barriers and makes it more accessible.

Luke Sernecki, PRP Manufacturing

WHAT WE DO.

Everything we do is guided by a clear vision: ICN makes it easier for you to do business in the energy sector in Australia and New Zealand.

When you use our products and services, you are helping to stimulate and foster an open and competitive marketplace for Australian and New Zealand industry.

For project owners and managers we can provide you with powerful procurement and supply chain tools, backed by expert advice and support. This can mean reducing your procurement costs and the ability to meet your local procurement corporate responsibility and regulatory demands through to finding the best fit suppliers for your projects.

For suppliers one of the biggest challenges can be breaking into new or expanding supply chains. Using ICN Gateway and our national network of Industry Specialists you can be sure to find new work opportunities for your business.

ICN GATEWAY — NEW BUSINESS AT YOUR FINGERTIPS.

ICN Gateway is the pivotal connection between major projects and suppliers.

ICN Gateway is a simple, easy to use online tool which helps suppliers find opportunities with projects across Australia. You can create and edit your company profile, promote your capabilities, set up email notification preferences and submit expressions of interest for projects.

Behind the scenes, our Industry Specialists are working hard to put you forward for works they know you are capable of.

For project owners, ICN Gateway is a fast and effective way for you to access the best suppliers in the region. Tailored project pages on ICN Gateway allow you to communicate upcoming procurement and contracting opportunities, making it simple to collect EOIs, maximise local content, and implement second and third-tier supply opportunities.



"ICN has provided Bridgeman not only with tender opportunities but other avenues to access potential clients and expand our business, including networking events such as 'Operation Scale Up' and connecting with local suppliers to grow our Indigenous supply chain."

Adam Zarota
Managing Director
Bridgeman

\$2.8B VALUE OF CONTRACTS
AWARDED TO AUSTRALIAN
COMPANIES IN 2022-23

SOME OF OUR CURRENT ENERGY PROJECTS.



BAROSSA OFFSHORE PROJECT

ICN has partnered with Santos to identify local capacity and raise awareness of opportunities to supply goods and services to the Barossa Offshore gas and condensate field project.

To date the project has received over 800+ expressions of interest and 39 work packages have been awarded to local businesses.

For more information



NEWCASTLE OFFSHORE WIND PROJECT

EDF Renewables Australia, in partnership with Newcastle Offshore Wind Energy (NOWE), is developing an offshore, floating wind farm in the Hunter Declared Area off the coast of Newcastle, Australia.

EDF Renewables is passionate about collaboration with local suppliers and fostering new supply chain opportunities. The project is currently in the feasibility stage and opportunities may include professional and consultancy services, engineering etc.

To date there have been 43 work packages listed and over 430+ expressions of interest lodged.

For more information



FIND MORE ENERGY PROJECTS
FROM ICN GATEWAY HERE



Get started now at: gateway.icn.org.au

If you would like tailored advice about your project or company, call us on **1300 961 139**.