

AUTUMN CAPABILITY 2024

WELCOME TO AUTUMN CAPABILITY NEWS AS WE CELEBRATE OUR 40TH BIRTHDAY YEAR

Since ICN began in 1984, we've helped facilitate contracts for local suppliers valued at over \$53 billion. To celebrate four decades of supporting Australian and New Zealand companies, we're hosting a range of events and webinars focusing on essentials for business connections and success in the digital age.

This 40th-anniversary edition also brings great news for Australian SMEs hoping to enter the defence sector as we welcome the Federal Government's Defence Industry Development Strategy. Additionally, we are excited to announce the relaunch of Gateway by ICN, our flagship platform, with an improved user experience.

Gateway by ICN continues to provide key opportunities for suppliers to promote their capabilities and connect to major projects across Australia.

Key features of the redeveloped platform include:

- Enhanced exposure through business profiles
- Streamlined project discovery tailored to your expertise and interests
- Expert profile optimisation to ensure your business stands out to potential clients and collaborators
- Seamless networking to connect with industry peers, potential clients, and project owners.

In WA we feature South Australian-based commercial swimming pool company Hydrilla, who won work through Gateway to build two Olympic sized resort pools for Mineral Resources' Onslow Iron project in the west Pilbara.

In NSW, Our Southern NSW office has been working closely with the Future Generation Joint Venture to ensure local suppliers can get involved in Snowy 2.0, the country's largest committed renewable energy project. So far, more than 1,400 companies have expressed interest via Gateway in working on the project, with more than half of these coming from NSW suppliers.

Still in NSW, the State Government will spend billions of dollars to replace the Tangara fleet of suburban passenger trains, with a 50% domestic manufacturing target. The replacement fleet will be the first in a long-term pipeline of locally built trains that extends out to the 2050s.

This edition features several other exciting projects across the country:

- ICN Victoria is working with plant owner Coliban to identify local suppliers for the solids handling plan upgrade at the Bendigo Wastewater Treatment plant and with the Victorian Health Building Authority to maximise opportunities for local and regional sub-contractors, manufacturers and product suppliers for the Cohuna Aged Care facility.
- In WA, Fulton Hogan Constructions is using Gateway by ICN to invite companies to submit an Expression of Interest for the Bulk Logistic Package for the Cocos (Keeling) Islands airfield upgrade.
- The Mackay Airport Holding Company has engaged ICN Queensland to help identify local suppliers for refurbishing the major regional airport, part of a \$900 million planned redevelopment.
- The Department of Defence is redeveloping the Airforce's Woomera Range Complex (WRC), 445 kilometres northwest of Adelaide, with the Woomera Redevelopment Joint Venture appointed the managing contractor. The joint venture, a collaboration between Downer and CPB Contractors, is in the planning stage and is working with ICN SA to sound out the market.
- In the Top End, the Northern Territory Major Events Company is keen to grow industry capability and strengthen the NT's identity as an exciting place to live and work. It's working with ICN NT to identify local companies for its supply chain.

As we celebrate the past 40 years, we focus on the future and how to better support suppliers from Australia and New Zealand. The ICN network remains dedicated to fostering connections, promoting local capabilities, and driving success for businesses across various sectors. We hope you enjoy this edition of Capability News.

Bettina Venner
Chair ICN Executive Directors





HAPPY 40TH BIRTHDAY TO US

This year is a big one for ICN across the country as we celebrate 40 years of supporting Australian and New Zealand companies.

“We began in Victoria in 1984 as the Industrial Supplies Office, with the aim of providing small and medium businesses full, fair and reasonable opportunities to access public and private projects,” Executive Director Warren Janson said...

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ICN FLAGSHIP SUPPLY CHAIN PLATFORM GETS UPDATE

Industry Capability Network continues to celebrate its 40th anniversary this year, with an update and redesign of its flagship Gateway by ICN platform.

“The new Gateway will make it easier for businesses to connect and collaborate,” Warren said.

“It will enhance the visibility of SMEs and project opportunities and lead to a better fostering of collaboration and networking within the industry and subscriber satisfaction.”....

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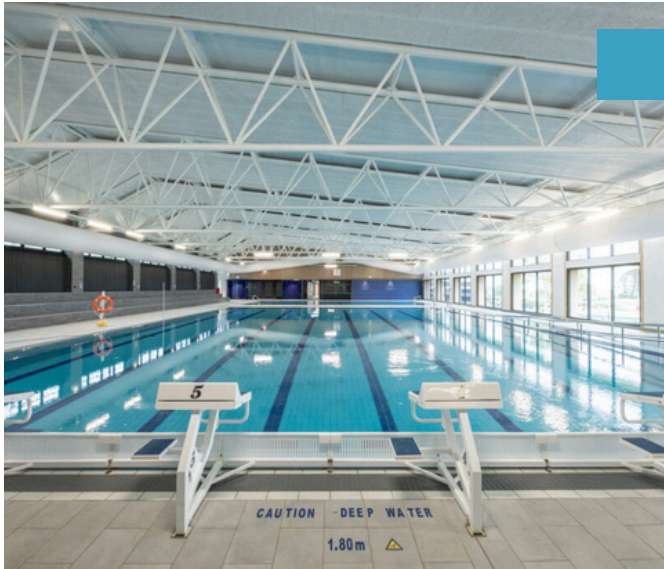


DEFENCE STRATEGY TO BOOST SOVEREIGN CAPABILITY

ICNL Executive Director Warren Jansen has welcomed the release of the Federal Government’s Defence Industry Development strategy, saying that Australian suppliers will have a greater opportunity to deliver on the needs of major Defence projects.

The strategy defines the rationale for a sovereign defence industrial base and sets out pathways for maximising support for Australian industry and its critical contribution to national security.

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SA COMPANY WINS BIG IN THE WEST

Breaking into a new market can be difficult, even for an established, award-winning business.

South Australian-based commercial swimming pool company Hydrilla has an enviable reputation in its home state, which means it can win work through established relationship and word of mouth. It didn't have the same network in Western Australia...

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SNOWY 2.0 BACK ON TRACK

The Snowy 2.0 project is the largest committed renewable energy project in the country, with Snowy Hydro saying it will underpin Australia's transition to a low-carbon emissions future at the lowest cost for consumers.

Since the start of the project, however, lead contractor Future Generation Joint Venture has faced its fair share of media and political criticism for going over time and budget...

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UNLOCKING RAIL MANUFACTURING OPPORTUNITIES

In good news for Australia's rail manufacturing industry, the NSW Government will spend billions of dollars to replace the Tangara fleet of suburban passenger trains, with a 50% of domestic manufacturing target.

The 55 8-car trains of the Tangara fleet, currently about a quarter of Sydney Trains' suburban passenger fleet, began operating in the late 1980s and are due to be retired by 2027...

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UPGRADE SLATED FOR WOOMERA RANGE COMPLEX

The Department of Defence is redeveloping the Airforce's Woomera Range Complex (WRC), 445 kilometres north-west of Adelaide, with the Woomera Redevelopment Joint Venture appointed as managing contractor.

The primary objective of the project is to substantial upgrade or replacement existing infrastructure and facilities within the WRC with the aim of enhancing Defence capability for the next 25 years...

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NEW AGED CARE FACILITY FOR REGIONAL VICTORIA

The Victorian Government is investing \$41.10 million to build a new acute and residential aged care facility in Cohuna in the north of the state between Swan Hill and Moama.

The new facility will replace the Cohuna District Nursing Home and the current medical ward to deliver a new co-located facility...

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UPGRADE SLATED FOR BENDIGO WASTEWATER PLANT

In 2023, Bendigo Water Reclamation Plant celebrated 100 years of treating the wastewater from sinks, toilets and drains across Bendigo.

The plant saw a major upgrade in 1991 and is now ready for another...

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UPGRADES SLATED FOR MACKAY AIRPORT

ICN Queensland is working with the Mackay Airport Holding Company to identify local suppliers for the airport's refurbishment.

Mackay Airport is a major regional gateway, with flights to Brisbane, Rockhampton, Townsville, Cairns, Sunshine Coast, and Melbourne.

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EVENTS OPPORTUNITIES IN THE TOP END

The Northern Territory Major Events Company is using Gateway by ICN to identify local companies for its supply chain.

Since 1999, the company has been delivering and supporting events across the Territory...

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40years of
ICN
Helping Local Win
1984 - 2024